



BACK TO
Basics
BOOTCAMP

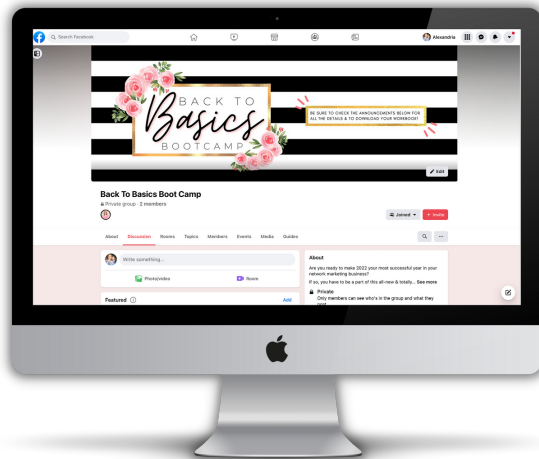




Facebook Group

& HASHTAG LEGEND

<https://www.facebook.com/groups/backtobasicsbootcamp2022/>



#QUESTION

Do you need a question answered? Find this post by searching #Question and post your questions in the comments for Michelle to answer. To ensure your questions get seen & answered, place questions here.



#HOMEWORK

When you complete the homework, find this post in the group by searching #Homework. Let us know in the comments that you've completed your homework and what lesson you've completed it for.



#FEEDBACK

After the training is over, find this post by searching #Feedback and answer the question: "If someone was thinking about getting the Back To Basics Bootcamp, what would you have to say about it?" We will be selecting random prize winners from the comments.





Welcome! Let's Do This!

Welcome To The Back To Basics Bootcamp!!

It is SO GREAT to have YOU here!

Thank you for being part of this power packed training, guaranteed to get you a better result starting today.

We are living in a time when things have shifted. And when faced with change like this, we have an option. The ONLY option is to pivot. One thing we know to be true about in life is that change is constant.

And if you want to thrive and stay ahead in this new environment, you need to use new strategies to reach clients.

If you've heard time and time again, "Girl, just do it. I believe in you. You can do this. Just follow the plan, take the next step and get going..."

And you sit there and wonder, "What am I missing? I have NO CLUE what the logical next step is and I am frozen in fear."

Then this Boot Camp is for you.

You see, I am a shy introvert from humble beginnings who got involved in network marketing when I was 23 years old. And I really loved the idea of making money working from home, but I was frozen in fear. I was also painfully shy and impossibly hard to train because I couldn't apply anything I learned, I just stayed frozen in fear from age 23-29.

So, to say I had a rough start in network marketing, would be an understatement. It was painful, embarrassing and it consumed my thoughts and my life for 6 years while I dreamed about the life I could create, knowing full well, I had no clue what my next step was to get started.

So, I'm giving you everything I WISH I HAD all those years while I was stuck in hopes it will be that final missing piece of the puzzle you need to have all your dreams come true. Because truly, you deserve your dream life.

Let's do this!

♥ Michelle





Agenda

Lesson One **Motivation & Vision**

The secret to keeping motivated, excited and inspired to work your business everyday so you are infinitely more successful in less time.

Lesson Two **Lead Generation**

How to generate an unlimited number of leads so you never run out. You'll learn in-person and online strategies that really work!

Lesson Three **Booking Appointments**


How to get people booked to try your products in person or online without being pushy or abrasive.

Lesson Four **Selling & Closing**

The secrets to selling and closing exponentially more sales online, by phone, online or in person even if you are bad at sales or introverted.

Lesson Five **Recruiting**

Recruit new reps in person and online quickly and easily with a few powerful scripts & simple strategies.





Lesson

One

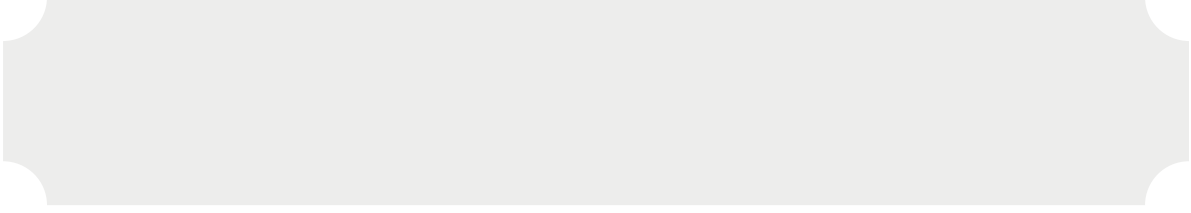
MOTIVATION & VISION



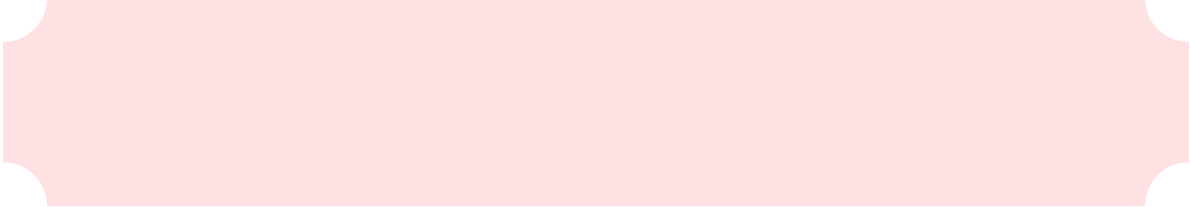


Lesson One | Motivation & Vision

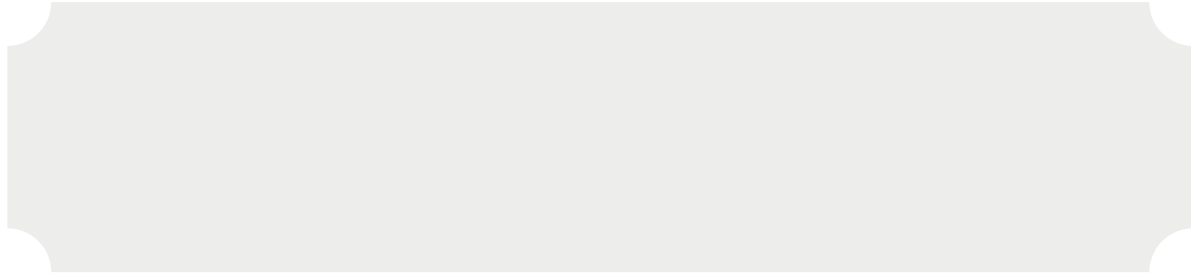
**Believe in your vision and do whatever it takes to turn it into your reality.
What is your wildest dream come true for your business in the next 5 years?**



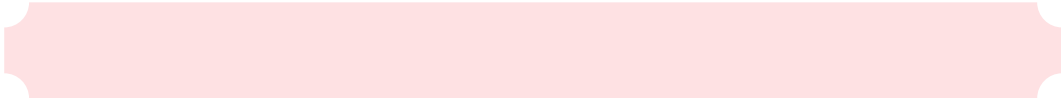
What do you currently want to achieve in the next 1 year in your business?



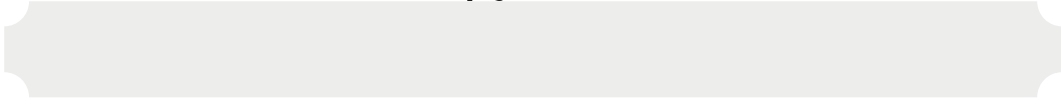
**To reach your goal, what three things MUST you do every single day? And
what three things MUST you AVOID every single day?**



When I have reached my goal, this is where I will be standing:



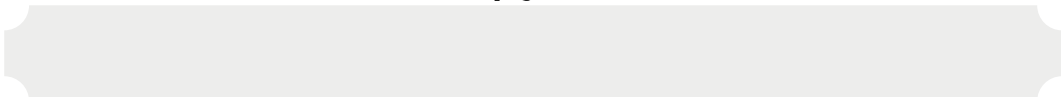
When I have reached my goal, this is who I will be with:



When I have reached my goal, this is what they will be saying:



When I have reached my goal, this is how I will feel:





Time IS THE BIGGEST *Killer* OF ALL Dreams



Need more time to get all done? Here's 5 ideas!

- _____. That's how I became a top 1% leader and got a FREE car.
- Take your _____. Oh yes, I'm serious.
- _____ and set a goal to send 20 texts in under 5 minutes while hiding in the _____.
P.S I do this ALL the time.
- _____. Go into a stall and send 20 texts in under 5 minutes. My friends NEVER KNOW I do this. And sometimes I've had a glass of wine so it's easier. 😊
- Say _____ when someone asks you to join a club you don't want to join, go to an event you don't want to go to, or spend time doing something that isn't good for your life or business. Believe it or not, "_____" is a complete sentence. "_____" frees up time for you to work your business and achieve your dreams.

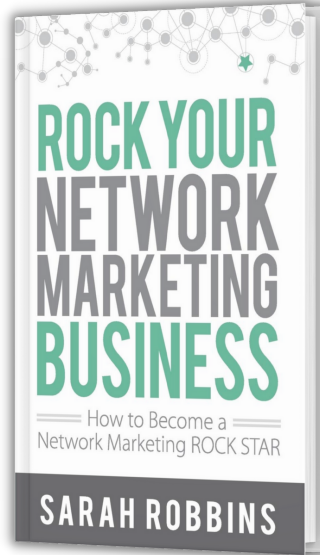
Here's 8 MORE ideas!



- Text while at the _____.
- Text while waiting for the _____.
- Text while _____ or _____. You'll look weird, but you'll look VERY hot one day driving that free car or wearing that fancy outfit you bought.
- Text while someone _____.
- Text while you get your _____ or a _____.
- Ran out of time to text during the day? No worries..._____! Set your phone to airplane mode. Send XX texts. And then take it off of airplane mode when you actually want the messages to send in the morning. #Genius
- Any down time can be income time with _____. I know this. I use it. I love it and my family thinks I don't work.
- Get out there and _____. Don't overthink it. It will change your life!



This Book CHANGED MY BUSINESS FOREVER



So then I WROTE THIS BOOK...





Don't Forget This Daily
THIS CAN CHANGE EVERYTHING

EVERYDAY REMINDER

How would I
behave if I
was the best
in the world
at what I do?

Be That Person Everyday





Lesson One

HOMework

STEP ONE:

Complete your vision statement and if you would like, come over and share it with our community.

STEP TWO:

Set a daily schedule of when you can be messaging people and building your business.

Set hours you could do every single day, even if it's 15 minute increments, but set them up in your schedule so that it is nonnegotiable.

Turn the page
FOR YOUR NEXT STEP



STEP THREE: Complete your "Network Marketers Daily Social Media Game Plan"



THE NETWORK MARKETERS DAILY SOCIAL MEDIA GAME PLAN

Every Single Day

5 ☐ Pick 5 Daily | Be Loud On Social Media

☐ One Short Video

☐ One Youtube Video

☐ One Social Media Live

☐ One Motivational Post

☐ One Success Post

☐ One Family Post

☐ One Curiosity Post

☐ Post To Your Story 5 times

5 ☐ 5 New Friends A Day (Pick People That Are Super Active On Social Media)

☐ Friend Them & Then Connect

☐ Like 2 of their posts

☐ Comment on 2 of their posts

☐ Like 2 of their stories

☐ Comment on 2 of their stories

3 ☐ Book 3 People For Your Product Presentation Daily

3 ☐ Ask 3 People To Take A Look At Your Opportunity Daily

10 ☐ Follow-Up With 10 People Per Day (From Your Activity Above)

Keys For Success

Do This Every Single Day.

Use TrackYourContacts.com to keep track of all the leads and conversations.

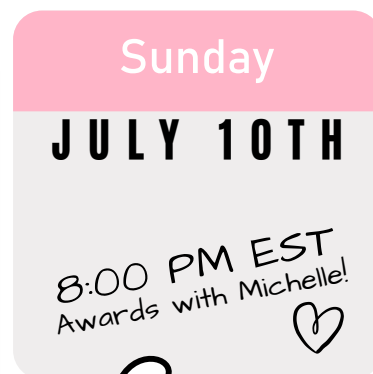


STEP FOUR: SAVE THE DATE

Save the date for our AWARDS Ceremony for all students!
Giveaways to winners of the daily challenges.

Plus random giveaways to anyone watching LIVE. You
MUST be LIVE to win your prize!

Sunday at 8:00pm EST inside the Facebook Group.

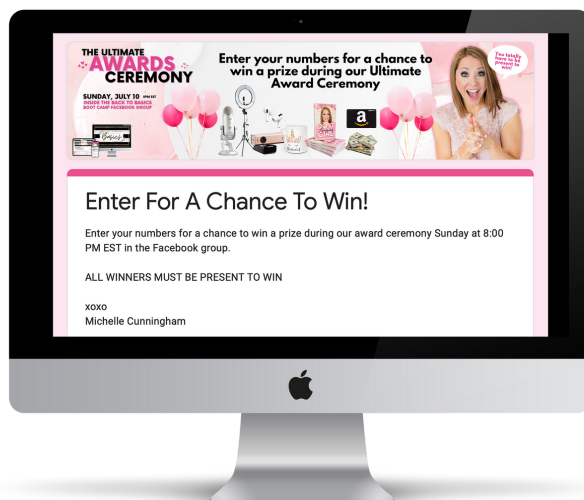


MARK YOUR CALENDAR

STEP FIVE: ENTER YOUR NUMBERS

Enter your numbers for a chance to win a prize during our Award Ceremony.

All entries **MUST** be in by Sunday at 3:00 pm.



JUST FOR YOU!

Want to create your own pretty checklist checklist? Click the image, the link or scan the QR code to access the template!

<https://bit.ly/DailyChecklistTemplate>

